

## Message Text

UNCLASSIFIED

PAGE 01 TEL AV 00343 220741Z  
ACTION H-02

INFO OCT-01 NEA-10 ISO-00 IGA-02 IO-13 COME-00 EB-08  
TRSE-00 /036 W

-----220743Z 009911 /10/40

R 171308Z JAN 77  
FM AMEMBASSY TEL AVIV  
TO SECSTATE WASHDC 4457

UNCLAS TEL AVIV 0343

C O R R E C T E D C O P Y R E F S A 9837 VICE 937

E.O. 11652: N/A  
TAGS: EFIN, EAID, OREP, IS  
SUBJECT: SENATOR GRAVEL'S PAPER ON TAXATION FOR DEVELOPMENT  
ASSISTANCE

REFS: A) STATE 9837; B) STATE 4496

1. REF B ARRIVE BEFORE WE HAD RESPONDED TO SENATOR GRAVEL'S LETTER. WE HAD INTENDED TO REPLY THAT WE HAD READ HIS PAPER ON DEVELOPMENT ASSISTANCE WITH GREAT INTEREST AND APPLAUDED HIS INITIATIVE. NEW IDEAS AND APPROACHES ARE CLEARLY NEEDED BOTH TO GENERATE ADDITIONAL ASSISTANCE FUNDS AND TO PERMIT MULTINATIONAL COMPANIES TO PLAY A MORE EFFECTIVE ROLE IN DEVELOPING COUNTRIES.

2. AS FOR SPECIFIC SUGGESTIONS, WE WOULD LIKE TO SEE THE PROPOSAL ALTERED TO INCLUDE INCENTIVES FOR MULTINATIONALS TO ENTER INTO JOINT VENTURES WITH LOCAL FIRMS. WE HAVE SEEN AGAIN AND AGAIN HOW JOINT VENTURES CAN PROVIDE ACCESS TO THE MARKET, CONTRIBUTE TO IMPROVED MANAGEMENT AND GREATER EFFICIENCY ON THE PART OF THE LOCAL PARTNER, AND AT THE SAME TIME BLUNT THE LATENT HOSTILITY TOWARD MULTINATIONALS WHICH EXISTS IN MUCH OF THE LESS-DEVELOPED WORLD.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TAX REFORMS, DEVELOPMENT PROGRAMS, MULTINATIONAL CORPORATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 17-Jan-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977TELAV00343  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770038-1328, D770016-1197  
**Format:** TEL  
**From:** TEL AVIV  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770144/aaaabmkg.tel  
**Line Count:** 55  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 9437dbd5-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION H  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 9837, 77 STATE 4496, 77 STATE 937  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 22-Sep-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3577778  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SENATOR GRAVEL'S PAPER ON TAXATION FOR DEVELOPMENT ASSISTANCE  
**TAGS:** EFIN, EAID, OREP, IS, (GRAVEL, MIKE)  
**To:** STATE  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/9437dbd5-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
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